# Implementation of the Multiple-Measure Maximum Likelihood strategy classification method in R: Addendum to Glöckner (2009) and practical guide for application

Marc Jekel\*Andreas Nicklisch and Andreas GlöcknerUniversity of BonnMax Planck Institute for Research on Collective Goods

#### Abstract

One major challenge to behavioral decision research is to identify the cognitive processes underlying judgment and decision making. Glöckner (2009) has argued that, compared to previous methods, process models can be more efficiently tested by simultaneously analyzing choices, decision times, and confidence judgments. The Multiple-Measure Maximum Likelihood (MM-ML) strategy classification method was developed for this purpose and implemented as a ready-to-use routine in STATA, a commercial package for statistical data analysis. In the present article, we describe the implementation of MM-ML in R, a free package for data analysis under the GNU general public license, and we provide a practical guide to application. We also provide MM-ML as an easy-to-use R function. Thus, prior knowledge of R programming is not necessary for those interested in using MM-ML.

Keywords: strategy classification, maximum likelihood, R.

## **1** Introduction

It has been repeatedly argued that individuals make adaptive use of different decision strategies (Payne, Bettman, & Johnson, 1993; Gigerenzer & Todd, 1999) and that the application of the respective strategy might depend on different factors such as participants' characteristics (e.g., intelligence; Bröder, 2003; Hilbig, 2008), effort accuracy trade-offs (Payne, Bettman, & Johnson, 1988), learning experiences (Rieskamp, 2006), presentation format (Glöckner & Betsch, 2008a; Bröder & Schiffer, 2003) and situational forces (e.g., time pressure, Payne et al., 1988). Some strategies might be entirely based on deliberate computations (for an overview, see Payne et al., 1988). Others, by contrast, might partially rely on automatic-intuitive processes (for an overview, see Glöckner & Witteman, 2010a). Glöckner and Betsch (2008a) showed that classic process tracing methods such as Mouselab (Payne et al., 1988) might hinder information search processes that are necessary for applying automatic processes. Furthermore, taking into account intuitive-automatic processes, many strategies make essentially the same choice predictions (i.e., weighted compensatory information integration; e.g., Brehmer, 1994; Busemeyer & Townsend, 1993; Busemeyer & Johnson, 2004; Glöckner & Betsch, 2008b; see also Hammond, Hamm, Grassia, & Pearson, 1987; Brunswik, 1955). Glöckner (2009) showed that, considering strategies that make different choice predictions, people can be more efficiently classified by applying the Multiple-Measure Maximum Likelihood strategy classification method (MM-ML) as compared to relying on a choice-based strategy classification alone (Bröder & Schiffer, 2003; Bröder, 2010). Furthermore, the MM-ML method also allows us to differentiate between strategies that make the same choice predictions, given that decision time predictions aid discrimination.

Preparing an experiment to generate data for the application of the MM-ML method comprises three basic steps: (1) choose dependent measures (and specify the distributions of those measures), (2) choose a set of strategies, (3) select items that differentiate between the considered strategies and derive predictions on the dependent measures. Then the fit of the predictions of the strategies to individuals' empirical data is calculated using MM-ML and the strategy most likely accounting for individuals' behavior is identified. Glöckner (2009) provided an implementation of the MM-ML method in STATA - a commercial package for data analysis. To facilitate the access to the MM-ML method, we introduce the implementation of the MM-ML method in R - a noncommercial, publicly available, and open source package for data analysis.

<sup>\*</sup>Address: Marc Jekel, University of Bonn, Kaiser-Karl-Ring 9, D-53111 Bonn, Germany. Email: mjekel@uni-bonn.de. We thank Jonathan Baron, Benjamin Hilbig, Janet Kleber and Anke Söllner for comments on earlier manuscript and software drafts.

Parameter		Description
Observed	$egin{array}{l} n_{jk} \ ec{x}_T \ ec{x}_C \end{array}$	number of choices of type of tasks $j$ congruent to strategy $k$ vector of participant's decision times vector of participant's confidence judgments
Estimated	$\epsilon_k$ $\mu_T$ $\sigma_T$ $R_T$ $\mu_C$ $\sigma_C$ $R_C$	error rate of choices for strategy $k$ mean of decision times standard deviation of decision times scaling parameter for decision times mean of confidence judgments standard deviation of confidence judgments scaling parameter for confidence judgments
Given	$\begin{array}{c} t_{T_i} \\ t_{C_i} \end{array}$	contrast weight for the decision time of task $i$ contrast weight for the confidence judgment of task $i$

Table 1: Description of parameters of the likelihood function (see Equation 1).

## 2 Theory primer

In the following, we will present the key elements of the MM-ML method and introduce the variables used in Equation 1 (see below). For more details, see Glöckner (2009; 2010).

#### 2.1 Dependent measures

The default dependent measures analyzed in the MM-ML method are choices, decision times, and confidence judgments (Glöckner, 2009). For choices, it is assumed that participants apply strategies with an equal error rate for all types of tasks/trials (see also Bröder & Schiffer, 2003; Bröder, 2010). Hence, the number of choices congruent with strategy predictions should be binomially distributed. Let k be the index number for strategies and j the index number for task types considered. The frequencies of decisions in line with the predictions of a strategy for each task type,  $n_{jk}$ , and the total number of tasks per type,  $n_j$ , can then be used to estimate the error rate  $\epsilon_k$ which maximizes the fit between predictions and individual choices (see first part of Equation 1).

For (log-transformed) decision times (T) and confidence judgments (C), we assume that each observation  $x_T$  ( $x_C$ ) from the total vector of observations  $\vec{x}_T$  ( $\vec{x}_C$ ) stems from a normal distribution with mean  $\mu_{T_k} = \mu_T + t_{T_i}R_T$  ( $\mu_{C_k} = \mu_C + t_{C_i}R_C$ ) and variance  $\sigma_T^2$  ( $\sigma_C^2$ ).  $R_T$ ( $R_C$ ) is a scaling parameter and  $t_{T_i}$  ( $t_{C_i}$ ) is the prediction/contrast derived from strategy k (see next paragraph for details). The coefficients  $\mu_T$ ,  $\sigma_T$ ,  $R_T$ ,  $\mu_C$ ,  $\sigma_C$ , and  $R_C$  need to be estimated through maximum likelihood estimation. All variables are included in normal distribution functions that constitute part 2 and part 3 of Equation 1. Descriptions for all variables can be found in Table 1. The likelihood of a data vector for each strategy and

The likelihood of a data vector for each strategy and participant can therefore be calculated by (Glöckner, 2009, Equation 8, p. 191):

$$\begin{aligned}
\mathcal{L}_{total} &= \\
p(n_{jk}, \vec{x}_T, \vec{x}_C | k, \epsilon_k, \mu_T, \sigma_T, R_T, \mu_C, \sigma_C, R_C) &= \\
\prod_{j=1}^{J} {\binom{n_j}{n_{jk}}} (1 - \epsilon_k)^{n_{jk}} \epsilon_k^{(n_j - n_{jk})} \times \\
\prod_{i=1}^{I} \frac{1}{\sqrt{2\pi\sigma_T^2}} e^{-\frac{(x_{T_i} - (\mu_T + t_{T_i}R_T))^2}{2\sigma_T^2}} \times \\
\prod_{i=1}^{I} \frac{1}{\sqrt{2\pi\sigma_C^2}} e^{-\frac{(x_{C_i} - (\mu_C + t_{C_i}R_C))^2}{2\sigma_C^2}}.
\end{aligned}$$
(1)

To take the number of free parameters into account in model evaluation, we compare the BIC values instead of the log-likelihoods for strategy classification. The BIC values can be calculated by (Glöckner, 2009, Equation 9, p. 191):  $BIC = -2 \ln(L_{total}) + \ln(N_{obs})N_p$ .

 $L_{total}$  is the likelihood of the data given the application of the respective strategy (Equation 1).  $N_{obs}$  is the number of task types times the number of dependent measures.  $N_p$  is the number of the parameters that need to be estimated. If the strategy makes differentiated predictions for choices, decision times, and confidence over task types, overall seven parameters are estimated ( $\epsilon_k, \mu_T, \sigma_T, R_T, \mu_C, \sigma_C$ , and  $R_C$ ). For strategies that predict all equal decision times or confidence judgments (e.g., an equal-weights-rule in tasks in which the number of attributes per choice option is held constant), one parameter less is estimated ( $R_T$  or  $R_C$  omitted), respectively. For a strategy which assumes random choices (RANDOM),  $\epsilon_k$  is omitted from estimation as well.

The MM-ML method is not limited to the measures discussed. Any measure (for further measures, see Payne et al., 1988; Glöckner & Witteman, 2010b) can easily be added, as long as (1) the distribution of the measure is known and (2) predictions for the measure can be derived from each strategy, and thus contrasts can be formulated.

#### 2.2 Strategies

The MM-ML method is not limited to a specific set of strategies; it is applicable to any set of strategies as long as predictions for the measures can be derived from the strategy. In the current example, we use five strategies. All but one (i.e., RANDOM) can be easily replaced by other strategies.

The default strategies we use in the MM-ML method are "Take The Best" (TTB), "Equal Weight" (EQW), "Weighted Additive Corrected" (WADD<sub>corrected</sub>) (Payne et al., 1993; Gigerenzer & Todd, 1999; Glöckner & Betsch, 2008a), "Parallel Constraint Satisfaction" (PCS) (Glöckner, 2006; Glöckner & Betsch, 2008b), and the "Random Model" (RANDOM), which is tantamount to guessing. Table 2 summarizes predictions of these strategies for six task types which are used for illustration. These tasks are probabilistic inferences in which decision makers choose which option is superior, based on dichotomous predictions of four different cues with certain predictive power (cue validity).

For example, a participant strictly following TTB chooses option A for all tasks; for each type of task, the first cue that discriminates between options always points to option A.

Predictions of decision times are derived from the number of computational steps needed to apply the respective strategy (TTB, EQW, WADD<sub>corrected</sub>) and the number of iterations necessary to find a consistent solution of the PCS network (Glöckner & Betsch, 2008b). Predictions of confidence judgments are based on differences between the weighted (WADD<sub>corrected</sub>) and unweighted (EQW) sum of cues, the validity of the differentiating cue (TTB), and the difference of activation between options (PCS). Predictions are transformed into contrasts with a range of 1 and a sum of values of 0. For RANDOM, we expect strategy consistent choice behavior to be at chance level (fixed  $\epsilon_k = 0.5$ ) and no differences in decision times and confidence judgments between the six types of decision tasks (thus  $R_T$  and  $R_C$ are set to 0).

The lower part of Table 2 shows the contrasts for decision times and confidence judgments for all strategies and six task types. For example, a participant strictly following TTB investigates only one cue for the first five types of task and three cues for the sixth type of task. Hence, more computational steps were necessary for applying TTB to the latter tasks. Specifically, 4 computational steps for the first five types of task (investigate cue 1 option A, investigate cue 1 option B, compare cues, choose option) and 10 computational steps for the sixth type of task, and therefore decision times should be longer (e.g., Bröder & Gaissmaier, 2007; Payne, Bettman, & Johnson, 1988). Furthermore, a decision for option A is based on a cue with a validity of .80 for the first five types of task and a validity of .60 for the sixth type of task. For TTB, we use the validity of the cue on which the decision is based as an indicator of judgment confidence (Gigerenzer, Hoffrage, & Kleinbölting, 1991). In order finally to derive the contrast vectors for TTB displayed in Table 2, we rescaled the prediction vectors for decision time [4 4 4 4 4 10] and for judgment confidence [.8 .8 .8 .8 .8 .6] into vectors of a range of values of 1 and a sum of values of 0.

## 3 Implementation of the MM-ML method in R

R (2010) is software for statistical analysis under the GNU general public license, e.g., it is free of any charge. R is available for Windows, Mac, and UNIX systems. To download R, visit the "Comprehensive R Archive Network" (http://cran.r-project.org/). To learn more about R, we propose the free introduction to R by Paradis (2005); however, to apply the MM-ML method in R, no sophisticated prior experience with the R syntax is required. In this paper, we provide two different implementations of MM-ML in R.<sup>1</sup> First, we describe a detailed implementation of MM-ML as syntax code that is similar to the implementation in STATA described by Glöckner (2009), and second, we discuss an alternative implementation as easy to use R-function. The former should provide insight in how MM-ML works; the latter should make MM-ML easy to apply.

First, for the more complex syntax version, we explain how to prepare the matrix of raw data (see 3.1), to change, if necessary, the values of the defaults, and to call the output (3.2). Following, we demonstrate the method with a data example (3.3). We conclude with a short description on how to estimate the parameters and to obtain the fit of further strategies (3.4). For the interested R user, we commented elements of this implementation of the MM-ML method in the code directly. In the last section (3.5), we explain how to apply the implementation of MM-ML as simple R-function. For users that are less familiar with R, we recommend concentrating on section 3.5.

<sup>&</sup>lt;sup>1</sup>R code and data files discussed in this article can be downloaded from http://journal.sjdm.org/vol5.1.html.

	10010 21 1	ypes of decisio						
	Types of decision tasks							
	1	2	3	4	5	6		
	A B	A B	A B	A B	A B	A B		
Cue 1 ( $v = .80$ )	+ -	+ -	+ -	+ -	+ -			
Cue 2 ( $v = .70$ )	+ -	+ -	-+		-+			
Cue 3 ( $v = .60$ )	+ -	-+	-+		+ -	+ -		
Cue 4 ( $v = .55$ )	-+	-+	-+	-+	-+	-+		
			Choice P	redictions				
TTB	А	А	А	А	А	А		
EQW	А	A:B	В	A:B	A:B	A:B		
WADD <sub>corrected</sub>	А	А	В	А	А	А		
PCS	А	А	В	А	А	А		
RANDOM	A:B	A:B	A:B	A:B	A:B	A:B		
		,	Time Prediction	ns (contrasts $t_T$	)			
TTB	-0.167	-0.167	-0.167	-0.167	-0.167	0.833		
EQW	0	0	0	0	0	0		
WADD <sub>corrected</sub>	0	0	0	0	0	0		
PCS	-0.444	-0.354	0.556	-0.157	0.071	0.328		
RANDOM	0	0	0	0	0	0		
	Confidence Predictions (contrasts $t_C$ )							
ТТВ	0.167	0.167	0.167	0.167	0.167	-0.833		
EQW	0.667	-0.330	0.667	-0.330	-0.330	-0.330		
WADD <sub>corrected</sub>	0.630	0.230	-0.370	0.030	-0.170	-0.370		
PCS	0.621	0.278	-0.326	-0.005	-0.189	-0.378		
RANDOM	0	0	0	0	0	0		

Table 2: Types of decision tasks and predictions of strategies.

*Note.* In the upper part of the table, the item types are presented. The cue validities v are provided beside each cue. The cue values are "+" for "cue is present" and "-" for "cue is absent". Below, the predictions for choices are shown. A and B stand for the predicted option. "A:B" indicates random choices between A and B. The lower part of the table shows predictions for decision times and confidences expressed in contrast weights that add up to zero and have a range of 1. Contrast values represent relative weights comparing different cue patterns for one strategy (modified after Glöckner, 2009; 2010).

#### 3.1 Data file

The structure of the data file is identical to the file described in Glöckner (2009). You will find an example of a data file — data.csv — in the supplementary material. The name tags, descriptions, and valid values of the variables in the data file are listed in Table 3.

The variable "PARTICIPANT" codes the number of the participant. The variable "DEC" codes the position of the decision task in the sequence of all tasks/trials. The variable "STRAT" codes the strategy: 1 = TTB, 2 = EQW,  $3 = WADD_{corrected}$ , 4 = PCS. It is not necessary

to input values for RANDOM because the data vector is generated based on the data from the other strategies. The variable "TYPE" codes the type of tasks. The types differ in the configurations of the cue values (Glöckner, 2009). The variable "INDEX" codes the type of measure: 1 =choice, 2 = decision time, 3 = confidence judgment. The variable "TOTAL\_PRED" codes the total number of observations per type and the contrast weight for measures of decision times and confidence judgments. The variable "MISS" is used for choice data only: random choice for the specific task expected (= 1) vs. not expected (= 0).

Variable Name	Description	Valid Values
PARTICIPANT	number of participant	integer, value $> 0$
DEC	number/marker of decision task	any value
STRAT	type of strategy	$1 = \text{TTB}, 2 = \text{EQW}, 3 = \text{WADD}_{\text{corrected}}, 4 = \text{PCS}, 5 = \text{RANDOM}$
TYPE	type of task	1 = type 1, 2 = type 2, 3 = type 3, 4 = type 4, 5 = type 5, 6 = type 6
INDEX	type of measure	1 = choices, $2 =$ decision times, $3 =$ confidence judgments
TOTAL_PRED	expected data	choices: number of tasks of type $j$ , decision times and confidence judgments: contrast weight for task $i$
MISS	random choice	if a random choice is expected for task $i$ , insert value = 1, else value = 0
DV	observed data	choices: number of strategy-incongruent choices (if all number $= 0$ set value $= 1.1$ for one type of tasks), decision times: log-transformed data (with order effects partialed out), confidence judgments: raw data

Table 3: Name tags, descriptions and valid values of the variables in the data file.

The final variable "DV" codes the observed data point of measure.

For choices, the number of strategy-incongruent choices is coded. Hence, 0 indicates that all choices for tasks of the respective task type were in line with the prediction of the strategy. In case a participant shows strategy-congruent choices for all tasks of all types, the input for "DV" should be coded as 1.1 for one type of tasks due to problems of convergence in the process of maximum likelihood estimation if the error is zero. 1.1 is used to indicate data points that were changed. The code of the MM-ML method will automatically change values of 1.1 to 1 (i.e., the maximum value of congruent choices is set to the total number of observations minus 1). Because decision times are usually highly skewed, log-transformed decision times should be coded. To account for learning effects over time it is recommended to use residuals after partialing out the order in presentation of choice tasks (which should, of course, be randomized in the experiment; log-transformations should be done before partialing out learning effects). Confidence judgments can be used without recoding.

Before you execute the code, save your data file under the directory  $C: \setminus$  in csv-format; the directory can be changed and modified for systems running Mac or Linux (see 3.2 for details).

For decision times and confidence judgments, a single line of the data matrix is reserved for task i, each participant, and strategy k. For choices, a single line of the data matrix is only needed for tasks of type j, each participant, and strategy k. Thus, in the example with 6 types of task and 10 tasks per type of task, there are two times sixty lines reserved for decision times and confi

dence judgments and only six lines reserved for choices for each participant and strategy k.

To illustrate the structure of the data file, we conclude with a short example. Assume you want to code the input for each measure (i.e., choices, decision times, and confidence judgments) for participant 6, type of tasks 1, and strategy 4 (= PCS). For the 10 tasks of type 1, participant 6 chose 10 times option A. In reference to the choices expected for type of tasks 1 and PCS (see Table 2), participant 6 made 0 strategy-incongruent choices.

In the example, there are 10 tasks of type 1. Therefore, there are two times ten lines reserved for decision times and confidence judgments for participant 6 and PCS. As a matter of simplification, we only demonstrate the input for task 1 of type of tasks 1. Participant 6 needed 3001 ms before she decided to choose one of the options. Due to the skewed distribution of decision times, the log-transformation of 3001 ms = 8.007 is the input for the data file (for simplicity we do not consider partialing out time effects here). Furthermore, participant 6 selected a confidence rating of 29 (on a confidence scale ranging from 0 to 100) that she picked the option with the higher criterion value. Therefore, 29 serves as the input for the confidence judgment of task 1 in the data file.

The coding of the three lines of the input described in the example can be found in Table 4.

For all three measures, we insert a 6 for participant 6 (PARTICIPANT), a 4 for PCS (STRAT), and a 1 for type of tasks 1 (TYPE).

In the first line of Table 4, the choices are coded. We insert a 1 to set choices as the type of measure (IN-DEX). We expect 10 choices congruent to PCS (TO-TAL\_PRED). Participant 6 made no strategy-incongruent

			1				
PARTICIPAN	NT DEC	STRAT	TYPE	INDEX	TOTAL_PRE	D MISS	DV
6	1	4	1	1	10	0	1.1
6	1	4	1	2	-0.444	0	8.007
6	1	4	1	3	0.621	0	29

Table 4: Name tags, descriptions and valid values of the variables in the data file.

choices. Thus, we insert 1.1 for the observed value (DV). We did not expect random choices for PCS and type of tasks 1; therefore we insert a 0 for the random choice indicator (MISS).

In the second line of Table 4, the decision time is coded. We insert a 2 to set decision times as the type of measure (INDEX). The contrast weight for type of task 1 is -0.444 (TOTAL\_PRED). We have observed a log-transformed decision time of 8.007 (DV). For decision times, the coding for random choices is not relevant. We therefore insert a 0 for random choices (MISS).

In the third line of Table 4, the confidence judgment is coded. We insert a 3 to set confidence judgments as the type of measure (INDEX). The contrast weight for type of task 1 is 0.621 (TOTAL\_PRED). We have observed a confidence judgment of 29 (DV). For confidence judgments, the coding for random choices is not relevant. We therefore insert a 0 for random choices (MISS).

We can further insert a marker for each line in the data file (DEC). Entries in the DEC vector are not processed during the maximum-likelihood estimation in R. Nevertheless, it makes sense to code the order of appearance of the task in the experiment to investigate order effects for decision times and confidence judgments before applying the MM-ML method. Due to the coding of choices, you can insert a marker only for each type of task for choices.

#### 3.2 Input and output

To modify the MM-ML code, just open and change values in the MM-ML . R file with your preferred text-editor. The user input is at the beginning of the file, perceptually segregated from the program code. To run the code, just copy the code of the MM-ML . R file in the open R Console, or submit it with <code>source('MM-ML.R')</code> from the R command line.

In the "user input", you can set the directory where the data file is located.

The program produces two outcome variables: "output" and "likbic" (see 3.2). Both variables are printed in the R Console and saved in csv files by default under the directory  $C: \$ . (We use Windows conventions in this exposition. In all cases, users of Linux, Unix, or OS-X can replace the working directory without the  $C: \$  prefix.) The variable "output" stores estimations of coefficients, corresponding standard errors, z-values, probabilities for absolute z-values, and confidence intervals for each participant and strategy. The variable "likbic" stores the BIC and log-likelihoods for each participant and strategy. The output display is similar to the STATA output described in Glöckner (2009, p. 195).

Furthermore, you can easily inactivate/activate code sections, e.g., whether to read in raw data, run maximum likelihood estimations, print output, and save output; see "inactivate/activate code sections" in the code for details. This enables you to print the output for further participants without having to re-run the entire code.

By default, R will print the output for all participants and strategies. For purposes of clarity, you can also print the output for a specified participant and strategy; see "output: print selection of coefficients ...".

Finally, you can specify the maximum number of iterations and the relative criterion of convergence<sup>2</sup> for the BFGS maximum likelihood estimation algorithm<sup>3</sup> (Broyden, 1970, Fletcher, 1970, Goldfarb, 1970, Shanno, 1970) in "configure the properties of maximum likelihood algorithm (mle)". Defaults should be fine for most applications. For the unlikely case that the maximum likelihood estimation algorithm does not converge for a strategy of a participant, you can easily increase the maximum number of iterations (see comments in the code).

#### 3.3 Example

In the supplementary material, you will find the file data.csv. Please copy this file into the directory C:\. In the data file, there are codings for 10 participants, 6 task types, and 10 tasks for each type of task; see Glöckner (2009; 2010) for details. First, we suggest you run the MM-ML method for all participants and strategies. You need to open the file MM-ML.R with a text editor, set the variable "totalprint" in the section "inactivate/activate code sections" to a value of 1 (= default value), and

<sup>&</sup>lt;sup>2</sup>Smaller values lead to a prolonged search for optimal coefficients.

<sup>&</sup>lt;sup>3</sup>The maximum likelihood algorithm produces warnings in the R console. The algorithm includes "unreasonable" values in the search for optimal coefficients maximizing the log-likelihoods, i.e.,  $\epsilon_k < 0$  and  $\epsilon_k > 1$ ,  $\sigma_T < 0$ , and  $\sigma_C < 0$ . Thus, warnings can be ignored. Errors due to an incorrect format of the input data file will not lead to warnings, but to a termination of program execution and an error message in the R console.

copy/paste the entire code into the open R Console, or submit it from the command line.

If you require individual predictions for a specific person and strategy, you can modify the variables "participantOUT" and "strategyOUT" in the section "output: print selection of coefficients ..." as in the following example. Assume one wants to print the log-likelihoods and BIC values for all strategies for participant 6. Simply set "participantOUT" to a value of 6. Next, select all text, copy it, and paste it into the open R Console (or submit from the command line).

Based on the BIC values of the output (see Table 5, top), participant 6 most likely followed the PCS strategy (in comparison to all other tested strategies).

To print out the coefficients for participant 6 and PCS, set "strategyOUT" to a value of 4. To prevent R from re-reading the entire raw data and repeating the maximum likelihood estimation, disable these code sections by setting "readdata" and "mml" in "inactivate/activate code sections" to a value of 0. Again, select all text, copy it, and paste it into the open R Console (or submit). This produces the output (see Table 5, bottom) for all coefficients, e.g.,  $\epsilon_k, \mu_T, \sigma_T, R_T, \mu_C, \sigma_C$ , and  $R_C$  along with the corresponding test statistics. In the example, all coefficients are significantly (p< .05) different from 0.

#### 3.4 Generalization

The provided R code cannot be applied to just the default strategies. It is flexible enough to enable you to estimate the parameters and obtain the fit for most strategies you would like to test. The only constraint is that your strategy needs to match the number of parameters estimated for one of the strategies described in the article. This is the case if (a) the strategy to be considered makes clear predictions concerning choices (i.e., option A, option B, or guessing) and (b) if the data set contains task types for which the strategy predicts differences in decision times and confidences. For such a strategy, all parameters described in Table 1 are estimated. To analyse such a strategy, you generate the expected choices and contrast weights for decision time and confidence in accordance with the predictions of your strategy and set STRAT = 1 or 4 (currently used for TTB or PCS) in the raw data file. Alternatively, if the additional strategy predicts equal decision times for all task types, it includes all parameters except for  $R_T$ . In this case, you proceed as described above, but you set STRAT = 2 or 3 (currently used for EQW or WADD<sub>corrected</sub>). Finally, you should adjust strategy labels that are displayed in the output in "set strategy labels" accordingly. Note that the MM-ML estimations for strategies are independent of each other. It is therefore theoretically possible to compare as many strategies as one needs by re-running MM-ML with additional strategies. Finally, the code does not only allow testing the specific number of tasks and type of tasks used in the example. It is possible to change the number of task types and the number of tasks for each task type without having to change code. The number of free parameters for the BIC value is adjusted automatically. Therefore, MM-ML users are by no means limited to relying on six task types and ten tasks of each type. We use them only as one example.

### 3.5 Implementation of MM-ML as Rfunction

The generalized version of the MM-ML method is implemented as an easy-to-use R function. To improve usability, the function uses a more convenient format of the raw data file.

The raw data file consists of 6 columns. The first three indicate the number of the participant ("PARTIC-IPANT"), the number of the decision task ("DEC"), and the type of the task ("TYPE"). The fourth column "ACHOICES" codes whether the participant chose option A (coded as 1) or option B (coded as 0) in this task. In the fifth column, the decision time of the participant for the task is indicated ("DECTIMES"). In the sixth column, the confidence judgment for the task is coded ("CONF-JUDGMENTS"). Hence, all data concerning one choice task is now coded in one line. Furthermore, choices do not need to be aggregated by the user, and expected choices and contrasts do not need to be specified for every single strategy. If you did not assess decision times and/or confidence judgments, just delete the respective columns in the data file. In the supplementary material you find a data file in the respective simplified format (datafunction.csv; which is a reformatted version of the original data file data.csv).

To use the MM-ML method function, you need to copy and paste (or submit) the code provided in the file FunctionMM-ML.R. To call the function afterward, type the command:

MMML(partic, stratname, expected choice, contrasttime, contrast confidence, saveoutput, directory-Data, directoryOutput, separator, numberOFiterations, relconvergencefactor)

in the open R console and hit enter. If an argument of the function is left blank, the default is applied. Arguments, descriptions, valid values, examples and defaults are listed in the Appendix.

For example, to estimate the parameters and assess the fit for the TTB strategy described in section 2.2 for all participants in your dataset and keep the defaults for all other arguments of the function, type:

	Participant	Lik/Bic	TTB	EQW	WADD <sub>corrected</sub>	PCS	Random	
logLik	6	1	-327.83	-353.09	-319.03	-313.22	-361.30	-
BIC	6	2	675.90	723.53	655.40	646.68	734.16	
	Participant	Strategy	Coef.	Std.Err.	z	$\mathbf{P} >  z $	CI 2.5%	CI 97.5%
Epsilon	6	4	0.11	0.04	2.81	0.004	0.03	0.19
mu_Time	6	4	8.19	0.05	140.74	0.000	8.07	8.30
sigma_Time	e 6	4	0.45	0.04	10.95	0.000	0.38	0.54
R_Time	6	4	0.52	0.16	3.23	0.001	0.20	0.84
mu_Conf	6	4	17.20	2.45	7.00	0.000	12.31	22.10
sigma_Conf	f 6	4	19.03	1.73	10.95	0.000	16.07	23.02
R_Conf	6	4	58.40	6.96	8.39	0.000	44.53	72.26

Table 5: Example output of the R implementation of the Multiple-Measure Maximum Likelihood Strategy Classification Method.

*Note.* The output of the log-likelihoods and BIC values for participant 6 and all strategies (top) and the coefficients for participant 6 and strategy 4 (= PCS) (bottom) are shown.

MMML(,"TTB",c(10, 10, 10, 10, 10, 10), c(-0.167, -0.167, -0.167, -0.167, -0.167, 0.833), c(0.167, 0.167, 0.167, 0.167, 0.167, -0.833))

in the open R Console and hit enter. Because *partic* was not specified, estimates for all participants are generated. Estimates of the parameters, log-likelihoods and BICs are prompted in the R Console and are saved in the file output.csv under directory C:\. In case you did not assess decision times in your study and do not want to save the output, you can leave the fourth argument of the function blank and input a 0 for *saveoutput*, i.e, you type:

It should be clear now that you can test further strategies by simply changing the expected choices and contrast weights in the MM-ML function. You can exclude measures from the MM-ML method by leaving the argument *expectedchoice* and/or *contrasttime* and/or *contrastconfidence* in the function blank. Again, the number of task types and the number of tasks per type can be altered without the need to change code.

Finally, we included the following features that will further simplify usability. First, it is unnecessary to input contrast weights that meet the scaling properties discussed in section 2.2, i.e., sum of contrast weights = 0 and range of contrast weights = 1. The user can input the "raw" contrast weights, i.e., c(4, 4, 4, 4, 4, 10) for TTB contrast weights. The function rescales the contrast weights automatically. Second, the function automatically adds or subtracts one strategy congruent or incongruent choice if a participant shows strategy congruent or incongruent choices (or mixed) for all task types (see section 3.1). Automatic addition or subtraction of a choice is prompted in the output in the R Console.

## 4 Final comment

The code of the MM-ML method in R should enable researchers easily to identify participants' decision strategy in complex decision tasks. Beyond the benefit of strategy classification, the MM-ML method facilitates thinking about strategies on a detailed process level. To apply the MM-ML method, researchers have to specify the process and outcome characteristics of a strategy. The MM-ML method can therefore be used as a tool for constructing new strategies and improving existing strategies of decision making. All it necessitates is clearly specified models. Besides estimating the overall fit of observed data to the predictions of the different strategies, the method allows the investigation of process properties in more depth. In particular, you can ask whether the scaling parameters for time  $R_T$  and  $R_C$  confidence contribute significantly to predicting the data per individual. If this is not the case, predictions for the respective dependent measure and possibly also assumptions about underlying processes should be rethought.

## References

- Brehmer, B. (1994). The psychology of linear judgement models. *Acta Psychologica*, 87, 137–154.
- Bröder, A. (2003). Decision making with the "adaptive toolbox": Influence of environmental structure, intelligence, and working memory load. *Journal of Exper-*

imental Psychology: Learning, Memory, and Cognition, 29, 611–625.

- Bröder, A. (2010). Outcome-based strategy classification. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for Tracing Intuition: Challenges and Methods* (pp. 61–82). London: Psychology Press & Routledge.
- Bröder, A., & Schiffer, S. (2003). Bayesian strategy assessment in multi-attribute decision making. *Journal* of Behavioral Decision Making, 16, 193–213.
- Bröder, A., & Gaissmaier, W. (2007). Sequential processing of cues in memory-based multiattribute decisions. *Psychonomic Bulletin & Review*, 14, 895–900.
- Broyden, C. G. (1970). The Convergence of a class of double-rank minimization algorithms. *Journal of the Institute of Mathematics and Its Applications*, 6, 76-90.
- Brunswik, E. (1955). Representative design and the probability theory in a functional psychology. *Psychological Review*, 62, 193–217.
- Busemeyer, J. R., & Johnson, J. G. (2004). Computational models of decision making. In D. J. Koehler & N. Harvey (Eds.), *Blackwell Handbook of Judgment* and Decision Making (pp. 133–154). Malden, MA: Blackwell Publishing.
- Busemeyer, J. R., & Townsend, J. T. (1993). Decision field theory: A dynamic-cognitive approach to decision making in an uncertain environment. *Psychological Review*, 100, 432–459.
- Fletcher, R. (1970). A new approach to variable metric algorithms. *Computer Journal*, *13*, 317–322.
- Gigerenzer, G., & Goldstein, D. G. (1996). Reasoning the fast and frugal way: Models of bounded rationality. *Psychological Review*, 103, 650–669.
- Gigerenzer, G., Hoffrage, U., & Kleinbölting, H. (1991). Probabilistic mental models: A Brunswikian theory of confidence. *Psychological Review*, 98, 506–528.
- Gigerenzer, G., & Todd, P. M. (1999). *Simple Heuristics that Make Us Smart*. New York, NY: Oxford University Press.
- Glöckner, A. (2006). Automatische Prozesse bei Entscheidungen [Automatic processes in decision making]. Hamburg, Germany: Kovac.
- Glöckner, A. (2009). Investigating intuitive and deliberate processes statistically: The multiple-measure maximum likelihood strategy classification method. *Judgment and Decision Making*, 4, 186–199.
- Glöckner, A. (2010). Multiple measure strategy classification: Outcomes, decision times and confidence ratings. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for Tracing Intuition: Challenges and Methods* (pp. 83–105). London: Psychology Press & Routledge.
- Glöckner, A., & Betsch, T. (2008a). Multiple-reason decision making based on automatic processing. *Journal*

of Experimental Psychology: Learning, Memory, and Cognition, 34, 1055–1075.

- Glöckner, A., & Betsch, T. (2008b). Modeling option and strategy choices with connectionist networks: Towards an integrative model of automatic and deliberate decision making. *Judgment and Decision Making*, *3*, 215-228.
- Glöckner, A., & Witteman, C. L. M. (2010a). Beyond dual-process models: A categorization of processes underlying intuitive judgment and decision making. *Thinking & Reasoning*, 16, 1–25.
- Glöckner, A., & Witteman, C. L. M. (Eds.). (2010b). Foundations for tracing intuition: Challenges and Methods. London: Psychology Press & Routledge.
- Goldfarb, D. (1970). A Family of Variable Metric Updates Derived by Variational Means. *Mathematics of Computation*, 24, 23–26.
- Gould, W., Pitblado, J., & Sribney, W. (2006). Maximum Likelihood Estimation with Stata (3rd ed.). College Station, TX: Stata Press.
- Hammond, K. R., Hamm, R. M., Grassia, J., & Pearson, T. (1987). Direct comparison of the efficacy of intuitive and analytical cognition in expert judgment. *IEEE Transactions on Systems, Man, & Cybernetics*, 17, 753–770.
- Hilbig, B. E. (2008). Individual differences in fast-andfrugal decision making: Neuroticism and the recognition heuristic. *Journal of Research in Personality*, 42, 1641–1645.
- Paradis, E. (2005). *R for Beginners*. Available at: http://cran.r-project.org/doc/contrib/Paradisrdebuts\_en.pdf.
- Payne, J. W., Bettman, J. R., & Johnson, E. J. (1988). Adaptive strategy selection in decision making. *Journal of Experimental Psychology: Learning, Memory, and Cognition, 14*, 534–552.
- Payne, J. W., Bettman, J. R., & Johnson, E. J. (1993). *The Adaptive Decision Maker*. Cambridge: University Press.
- R Development Core Team. (2010). *R: A Language and Environment for Statistical Computing*. Vienna, Austria: R Foundation for Statistical Computing.
- Rieskamp, J. (2006). Perspectives of probabilistic inferences: Reinforcement learning and an adaptive network compared. *Journal of Experimental Psychology: Learning, Memory, and Cognition, 32*, 1355–1370.
- Shanno, D. F. (1970). Conditioning of Quasi-Newton methods for function minimization. *Mathematics of Computation*, 24, 647–656.
- Stata Corp. (2007). *Stata Statistical Software: Release* 10. TX: Stata Corp LP.

## **Appendix: MMML() function in R**

Argument	Description	Valid Values	Example	Default
partic	input the number of the participant you want to apply the MM-ML method to	1, 2,, n	1	the MM-ML method is applied to all participants in the raw data file
stratname	input the name of the strategy	any value	"EQW" (be aware of "")	"NONAME"
expected- choice	data vector: set the number of A choices expected for each type of task	set value = number of tasks if the strategy predicts A choices for the type of task, set value = 0 if the strategy predicts B choices for the type of task, set value = $0.5$ if the strategy predicts guessing for the type of task	c(10, 0.5, 0, 0.5, 0.5, 0.5) (be aware of c(); the first position in the vector is the prediction for type of tasks 1, the second position in the vector is the prediction for type of tasks 2,)	choices are excluded from the MM-ML method
contrasttime	data vector: set the contrast weights for decision times for each type of task	any numeric value	c(0,0,0,0,0,0) (be aware of c())	decision times are excluded from the MM-ML method
contrast- confidence	data vector: input the contrast weights for confidence judgments for each type of task	any numeric value	c(0.667, -0.33, 0.667, -0.33, -0.33, -0.33) (be aware of c())	confidence judgments are excluded from the MM-ML method
saveoutput	indicate if you want to save the output in a file	save output? $1 = yes$ , $0 = no$	1	1
directory- Data	<pre>indicate the directory of the raw data file datafunction. csv</pre>	platform specific requirements	"C:/datafunction .csv"(be aware of "")	"C:/datafunction .csv"
directory- Output	set the name and directory of the output file	platform specific requirements	"C:/output.csv"(be aware of "")	"C:/output.csv"
separator	indicate the column separator of the input file	«"», «», «» , , , , ,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
numberOF- iterations	set the maximum number of iterations for the mle algorithm	integer $> 0$	10 <sup>9</sup>	$10^9$ (the default should be fine)
rel- convergence- factor	set the relative	real number > 0	$10^{-15}$	$10^{-15}$ (the default should be fine)

Arguments, descriptions, valid values, examples, and defaults.