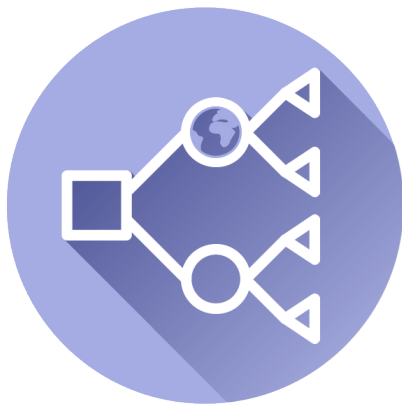


Society for

JUDGMENT AND DECISION MAKING

Newsletter





SOCIETY FOR JUDGMENT AND DECISION MAKING

Society for Judgment and Decision Making Newsletter

Volume 43, Number 2, June 2024

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Executive Board 2023–2024

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Don Moore	dm@berkeley.edu	President Elect
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Stephen Spiller	stephen.spiller@anderson.ucla.edu	Elected Member 2022-25
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Tyler MacDonald	tfm8@bu.edu	Student Representative 2023-24

Masthead

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The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent to the Secretary/Treasurer.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to the Secretary/Treasurer.

Announcements

Jon Baron (jonathanbaron7 at gmail.com) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at <http://journal.sjdm.org>

Hal Arkes (halarkes at hotmail.com) writes:

I'd like to announce the publication of a book I co-authored, Applying Decision Research to Improve Clinical Outcomes, Psychological Assessment, and Clinical Prediction by David Faust, Hal Arkes, and Chad Gaudet. Unlike other books for diagnosticians and clinicians, it contains a lot of JDM research, much of which is authored by members of this Society. You can find out more about the book [here](#).

Jon Baron (jonathanbaron7 at gmail.com) writes:

The fifth edition of Thinking and Deciding was published last year, after a long wait. The fourth edition was 2008. Information is [here](#). It removes a few old sections and adds a few new ones on topics that seem to have entered the field in the last 15 years, as well as older topics, like problem solving, that have become more relevant as the links between JDM and cognitive psychology have become stronger.

A few chapters have major changes, particularly the chapter on actively open-minded thinking. I corrected a major error in the discussion of the “polarization effect” (Lord, Ross and Lepper, 1979) and related issues, leading to a different organization of the chapter.

Claudia Gonzalez-Vallejo (clagonza at nsf.gov) writes:

Funding opportunity for future Centers for Research and Innovation in Science, the Environment and Society, CRISES from the Social, Behavioral, and Economic Sciences Directorate.

[Link](#)

The U.S. National Science Foundation’s (NSF) Directorate for Social, Behavioral and Economic Sciences (SBE) is encouraging submissions of both new proposals and supplemental funding requests from Established Program to Stimulate Competitive Research (EPSCoR) eligible institutions. Please follow the link below for more information.

[Link](#)

The Cyberinfrastructure for Public Access and Open Science (CI PAOS) program within the Office of Advanced Cyberinfrastructure (OAC) aims to catalyze new and transformative socio-technical partnerships supporting research data infrastructure ecosystems across domains through early-stage collaborative activities between cyberinfrastructure researchers, scientists, research computing experts, data management experts, research labs, university libraries, and other communities of practice.

[Link](#)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-April/009879.html>

<https://sjdm.org/pipermail/jdm-society/2024-April/009887.html>

<https://sjdm.org/pipermail/jdm-society/2024-April/009889.html>

Ian Krajbich (krajbich at ucla.edu) writes:

We are co-editing *Mindful Economics: A special issue in honour of Colin Camerer for the Journal of Economic Behavior and Organization*. Please see the Call for Papers [here](#)

We are delighted to announce a special issue in honor of Colin F. Camerer to commemorate his groundbreaking contributions to behavioral economics and his central role in establishing the field of neuroeconomics.

Colin Camerer is a pioneering economist whose research challenges assumptions about human behavior in conventional economic models using a combination of rigorous economic theory and creative experiments to better predict behavior. Camerer's seminal studies provide strong evidence of the inconsistencies between classical economic principles of rationality and observed choices and behavior of real people, leading to path-breaking insights that have improved theory using empirical insights.

Camerer was an architect of behavioral game theory, which relies on experimental science to model human decision making in strategic and competitive situations such as bargaining, signaling, and intentional misleading. In this work, Camerer has combined rigorous behavioral modeling with neurophysiological responses to analyze the choice process during economic interactions.

Camerer also played a founding role in the field of neuroeconomics. He introduced neuroscience techniques to economists and pioneered the use of neuroimaging to strategic behavior, risk preferences, ambiguity preferences, social preferences, incentive effects, and curiosity. Camerer's work in neuroeconomics has established foundational knowledge about the neural mechanisms underlying economic behaviour.

To honour his contributions, we invite manuscripts in behavioural economics, experimental economics, and neuroeconomics, especially those with a focus on topics that have exemplified Colin Camerer's remarkable contributions to the field. These include behavioural game theory, organizational economics, choice-process data (eye-tracking, mouselab, affective and arousal responses, etc.), biases and market behaviour, optimal experimental design, replications/meta-analyses, and neuroimaging.

Submission Open Date: December 1, 2024

Submission Closing Date: August 1, 2025

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-May/009906.html>

Natalia Karelaia (natalia.karelaia at insead.edu) writes:

It is with a very heavy heart that I share the sad news that Professor Robin M. Hogarth - a former SJDM and EADM president and a prolific member of our scientific community - passed away on April 21, 2024.

Robin was an Emeritus Research Professor at Barcelona School of Economics, Universitat Pompeu Fabra (UPF). He earned his PhD at the University of Chicago. He was a professor at INSEAD in France and the London Business School before returning to Chicago, where he was on the faculty for over 20 years, served as Deputy Dean (1993-1998) and Director of the Center for Decision Research (1983-1993). Later on, he moved to Barcelona and joined Universitat Pompeu Fabra as an ICREA Research Fellow. He was one of the first members of the Barcelona School of Economics research community and a Barcelona School of Economics Research Professor until his retirement. Robin directed the UPF PhD Program in Economics, Finance, and Management (2010-2018).

Robin's thinking and research made profound contribution to the field of judgment and decision making, and was recognized with numerous awards and honors, including the inaugural Lifetime Achievement Award from the [European Association for Decision Making](#). Robin also authored several books on the subject, including *Judgment and Choice* (1987), *Educating Intuition* (2001), *Dance with Chance*, co-authored with Anil Gaba and Spyros Makridakis (2009), and *The Myth of Experience*, co-authored with Emre Soyer (2020).

Robin had a huge impact on scholars internationally, and inspired and advised many PhD students. Many of us will be forever grateful to Robin for triggering our curiosity for decision

science as well as a career in research, for his generosity and loving support, and for his ability to invite insight and share wisdom in the humblest of ways. He cared deeply about his students and was an academic role model for many scholars. Robin had a sharp yet gentle sense of humor and called himself “a relic of the British Empire”. Beyond all that, Robin simply embodied what it truly means to be a humanist.

Robin’s work as well as his academic family tree can be found on his [webpage](#). His speech prepared for the EADM’s lifetime achievement award (August 20, 2023) can be read [here](#). One of Robin’s earlier great talks (“Why simple solutions aren’t”, summer 2015) can be found [here](#) Finally, [here](#) is a short early interview with Robin from his office at UPF. Note that the desk Robin sat at belonged to late [Hillel J. Einhorn](#), Robin’s own academic advisor and co-author, whose memory Robin always cherished.

Robin is and will be dearly missed, and his memory will live on forever.

Best regards,

Natalia, on behalf of Robin’s UPF PhD students

Margaret Echelbarger (echelbar at umich.edu) writes:

On May 13, 2024, SJDM hosted its second annual SJDM Doctoral Symposium! Thanks to the generosity of our speakers, we are able to share videos from the panels and presentations. A special thank you to Dave Hardisty for editing and uploading the videos to YouTube.

Please note that these videos are not searchable on YouTube; you will need to use the direct links provided below and available on the SJDM homepage <https://sjdm.org/>.

Session 1. Faculty Panel [Recording] Panelists: Vanessa Bohns (Cornell), David Munguia Gomez (Yale), Silvia Saccardo (CMU), Dan Schley (Erasmus)

Session 2. SJDM Student Poster Award Winners [Recording] Presenters: Tyler Fraser MacDonald (Boston U), Daniella Turetski (U Toronto), M. Leonor Neto (NYU), Olivia Fischer (University of Zurich), Roman Gallardo (U Chicago)

Session 3. Industry Panel [Recording] Panelists: Lily Jampol (ReadySet), Emily Rosenzweig (Ascension Health), Dan Walco (Yankees), Rich Truncellito (Airbnb)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-May/009926.html>

Elanor Williams (elanorwilliams at wustl.edu) writes:

The Society for Judgment and Decision Making pleased to announce that it is currently inviting submissions for the 2024 Hillel Einhorn New Investigator Award.

The purpose of this award is to encourage outstanding work by new researchers. Individuals are eligible if they either: (i) have not yet completed their Ph.D., OR (ii) have completed their Ph.D. within the last five years* (on or after July 1, 2019). To be considered for the award, please submit a journal-style manuscript on any topic related to judgment and decision making.

In the case of co-authored papers, if the authors are all new investigators they can be considered jointly; otherwise, the new investigator(s) must be the primary author(s) and should be the primary source of ideas. Submissions in dissertation format will not be considered, but articles based on a dissertation are encouraged. Both reprints of published articles and manuscripts that have not yet been published are acceptable. We ask for submissions with all names, affiliations, and author notes removed for blind review.

Any individual can be considered for the award on the basis of only one paper. In the case that a given new investigator is an eligible co-author on more than one paper, they will be asked to select one of those papers for which they would like to be considered for the award. Shortly after the submission deadline, the award committee will contact any eligible individuals who appear on more than one submission and ask them to make a choice.

A given paper can only be submitted for consideration once. Thus, papers submitted in any prior year may not be submitted this year. Previously submitted papers that have been modified with a new title, a change in the author list, or additional studies added to the

previous manuscript will not be eligible. You must be an SJDM member at the time of submission to be eligible (you can join at <https://sjdm.org/join.php> at any time).

Submissions will be judged by a committee appointed by the Society.

The committee will consider one-year extensions for applicants who've had a major life event that affected their professional responsibilities, including but not limited to absence covered by the Family Medical Leave Act (such as extended leave related to serious illness or primary care-taking of a dependent, including eldercare), active military service, personal disability, or elementary or preschool-aged children whose schools closed to in-person learning for 3 months or more during the COVID-19 pandemic. Please include a formal request (up to 250 words) with your application. The committee reserves the right to request supporting documentation.

Timelines and Other Information:

- 1) To be considered, submissions must be received no later than July 31st, 2024 (11:59 PM, Pacific Time). Submissions should be made via this portal (requires SJDM login): <https://sjdm.org/einhorn/submit.php>.
- 2) The committee will announce the results to the honoree(s) by mid-October. The award will be announced and presented at the annual meeting of the Society for Judgment and Decision Making, and also announced online.
- 3) The winner will be invited to give a presentation of their paper at the 2024 SJDM conference. If the winner cannot obtain full funding from their own institution to attend the meeting, an application may be made to the Society for supplemental travel funds.

Please forward this call to any eligible colleagues, friends, or students.

Questions may be directed to Nora Williams (elanorwilliams at wustl.edu).

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009948.html>

Arno Apffelstaedt (arno.apf at gmail.com) writes:

We are happy to announce that Jöel van der Weele (U Amsterdam), Eugenio Verrina (Sciences Po) and I are currently editing a Research Topic (i.e., special issue) on *Image Concerns in Economic Behavior* for the journal *Frontiers in Behavioral Economics*. Here is the [link to our topic](#).

We aim to collect papers that study any facet of image concerns in experimental and behavioral economics. We welcome empirical, theoretical, experimental, and interdisciplinary studies. Reviews are also welcome. If you have a suitable paper, we would be very happy if you consider submitting it.

The deadline for the submission of manuscripts is 30 November 2024. Note that it is not necessary to submit a summary.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009949.html>

Jobs

Postdocs at Rutgers Center for Cognitive Science

Rutgers Center for Cognitive Science has three Teacher-Scholar Postdoc openings looking for outstanding applicants from any area of cognitive science. We are particularly looking for scholars with expertise in Decision Making (broadly construed).

These positions are ideal for folks that want to pursue careers involving both research and teaching. Postdoc scholars will have flexibility and independence in shaping their own research and teaching programs and will receive mentorship for both research and teaching. Although hired by the center, they work closely with a specific faculty mentor based on shared research interests.

Our past “graduates” from these positions have moved on to both tenure-track academic positions and industry positions.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-April/009880.html>

Postdoc in Pension Planning and Decision Support at Maastricht University

Maastricht University, School of Business and Economics, Department of Finance has a postdoc opening within an interdisciplinary team focused on (field) experiments at the intersection of pension planning and digital decision support.

We seek a talented, motivated individual with excellent research and interpersonal skills, who wants to kick-start an academic career through this Post-doc. The project sets out to

investigate how app-based digital decision support helps people in an easy as possible way to navigate the ever more complex world of long-term financial planning for pensions. [Link](#).

The position will allow for ample opportunity to run lab and field experiments in collaboration with pension funds and financial service providers.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-April/009891.html>

Cognitive Data Scientist at Kairos Research

[Kairos Research](#) is a young and dynamic company based in Dayton, OH, conducting research at the intersection of human and machine cognition. We currently have an opening for a full-time Cognitive Data Scientist to help execute and grow our expanding portfolio of government-sponsored research in the human sciences. The Cognitive Data Scientist will play a major role in supporting our human performance data modeling and data analytics efforts with the Air Force Research Laboratory, as well as other projects that involve extracting insights from a wide variety of physiological and cognitive datasets (ranging from wearable sensors data to cognitive and behavioral performance data).

The ideal candidate is a highly creative, self-motivated individual who possesses a deep understanding of leading-edge techniques in data science, statistical modeling, and/or machine learning. Candidates who have experience working with hidden Markov models (HMMs) in particular, experience using HMMs to model a user's cognitive state (e.g., workload, fatigue, stress, attention) are especially of interest. The candidate should also possess a strong publication record and a willingness and ability to seek independent research funding. Additionally, because Kairos is a small company with a highly collaborative work culture, we especially seek candidates who are outgoing and enjoy interacting with their colleagues and with our government sponsors.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-May/009901.html>

Postdoc in Psychology and Neuroscience at Duke University

The Mind & Culture (MAC) Lab directed by Dr. Dorsa Amir in the Department of Psychology and Neuroscience at Duke University seeks a full-time Postdoctoral Associate beginning ideally August 2024 (flexible).

The MACLab investigates *cultural influence on the development of behavior, preferences, and decision-making* using the tools of experimental psychology and anthropology. Importantly, the Postdoctoral Associate should be comfortable travelling both locally and internationally to countries such as Ecuador, Kenya, and Namibia.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-May/009915.html>

Postdoc in Sustainability at Rice University

The Sustainability Institute at Rice University is inviting applications for postdoctoral fellows in sustainability solutions. We seek creative scholars with research proposals that are interdisciplinary and tackle sustainability problems in transformative, multidisciplinary ways.

Applicants are requested to submit a proposal of research to be undertaken during the fellowship period. The principal selection criteria are scholarly creativity and excellence, the applicant's record of productivity, and a clearly expressed research plan to address questions at the forefront of their field of study. The proposed research should encompass independent research ideas and explore new directions beyond the applicant's Ph.D.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-May/009925.html>

Tenure Track Position in Marketing and Behavioural Science at the University of British Columbia

The Marketing and Behavioural Science Division of the Sauder School of Business at the University of British Columbia (Vancouver Campus), Canada, invites applications for a tenure track faculty position at the Assistant Professor rank. The position is open to both consumer behaviour researchers and quantitative researchers. There is a possibility of an additional position becoming available.

Applicants must have a record of research commensurate with the position and demonstrate an interest in and potential to conduct high-quality research in marketing. Candidates should be very close to completing or have completed a Ph.D. in Marketing, Statistics, Economics, Psychology, Computer Science, or a related field. Candidates should demonstrate experience or aptitude in teaching.

Duties include developing and maintaining an active research program aimed at making a significant contribution to the profession, teaching in the undergraduate, MBA, MBAN, and Ph.D. programs, supervising Ph.D. students, and participating in other administrative initiatives of the Marketing and Behavioural Science Division and the UBC Sauder School of Business. Teaching and service requirements are similar to those of other research-intensive universities. More information about the Marketing and Behavioural Science Division can be found on its [website](#)

Applications should be sent via email to marketing@sauder.ubc.ca. Please submit your complete application before 5 p.m. Pacific Daylight Time on July 5th, 2024.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009935.html>

Assistant Professor of Marketing at Stony Brook University

Stony Brook University's College of Business is hiring for an Assistant Professor of Marketing Position. The application is available at: <http://apply.interfolio.com/147698>

The area is composed of TCR scholars and we are committed to advancing cutting-edge research that advances consumer well-being and policy related issues. Please share the word with anyone you might know on the market.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009941.html>

Assistant Professor of Marketing at NYU Stern

The Marketing Department at NYU Stern School of Business will be recruiting for one tenure-track assistant professor position in consumer behavior.

Located in New York City, the Stern Marketing Department is ranked as one of the top departments in the world based on research productivity. Our faculty currently consists of 26 full-time faculty members from all over the world with multiple areas of expertise including advertising, branding, consumer behavior, data analytics, decision-making, machine learning, market research, pricing, new product development, high-tech marketing, international marketing, and digital marketing.

The online, completed application should include a curriculum vitae, three letters of reference, published and working papers, as well as any additional materials relevant to evaluating the candidate's potential and should be received no later than July 22, 2024.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009944.html>

Postdoc in Psychology at the Slovak Academy of Sciences

The Institute of Experimental Psychology, Center of Social and Psychological Sciences, Slovak Academy of Sciences in Bratislava opens a call for the post-doctoral research post in psychology to begin September 2024. The application deadline is July 7, 2024.

Applicants should have a PhD degree in Psychology or a related field. Further requirements are excellent oral and written skills in English, solid methodological and statistical knowledge, and a dedication to scientific research. Preference will be given to scholars who conduct research that would support one of our existing areas of focus and have a good publication record.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009950.html>

Assistant Professor in Social and Decision Science (SDS) at Carnegie Mellon University

The Department of Social and Decision Science (SDS) at Carnegie Mellon University seeks candidates with research focused in areas related to cognitive science, computational social science, or complex social systems, with the potential for pioneering advancements in the study of higher cognitive functions and/or real world behaviors. Of particular interest are candidates whose research connects to other research areas within SDS (judgment and decision making, behavioral economics). Candidates should have a PhD by the start of the appointment. The successful candidate will collaborate with current SDS faculty, engage early-stage PhD students, and teach in our educational programs.

SDS is committed to building a diverse faculty and we encourage applications from underrepresented groups, including racial and ethnic minorities, women, individuals with disabilities, veterans, and/or from researchers whose work involves these populations. Application review will begin on November 15, 2024 [here](#). Carnegie Mellon University is an Equal Opportunity Employer.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2024-June/009951.html>

Conferences

Annual Meeting of the Society for Judgment and Decision Making

The Annual Meeting of the Society for Judgment and Decision Making will be held in New York City, NY, November 22-25, 2024 (Friday-Monday). We are once again holding our conference alongside the Psychonomic Society's annual meeting.

We're excited to see you in New York City!

Program Committee:

Jennifer Trueblood (chair), Silvia Saccardo, and Berkeley Dietvorst

Norms and Behavioral Change Conference

The 2024 [Norms and Behavioral Change Conference](#) will take place at the University of Pennsylvania from October 17-19, 2024. This year's Conference has a thematic focus on political polarization and democratic norms, allowing us to explore the link between norms, behavior, and polarization and democracy with perspectives from a multitude of disciplines.

Online Resources

Resource	Link
SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	SJDM newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
